



*Sea-Cargo AS is a leading logistics provider in the North-Sea market. Our head office is located in the heart of the scenic west coast of Norway - an area known for international shipping and maritime industry. Sea-Cargo is complemented by a fully owned agency structure with offices in Norway, Denmark, UK, the Netherlands and Poland. With ownership of vessels, terminals and distribution networks, Sea-Cargo offer comprehensive shipping and logistics services including regular ro-ro liner service, warehousing, stock management, distribution, heavy lift, modern handling equipment, ships agency and tailor-made door to door solutions.*

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## Sales & Chartering department - HQ

Due to general growth within the company - we are now looking for new team members at our headquarter in Bergen. As our new skilled team member, you will be part of our sales & chartering team of high achievers. You will be involved in our fast paced and busy project cargo department - chartering and handling of shipments, developing and maintaining client relationships, issuing quotations to clients, offering them total logistics solutions and contribute as a positive team player. The positions report to the Sales & Chartering Manager.

### Responsibilities

- Develop and deliver new business opportunities
- Chartering and handling of shipments
- Participate in tender responses
- Prepare and issue quotes to clients
- Participate in client meetings and exhibitions
- Registration, invoicing and follow up of assignments
- Analyse and suggest improvements

### Skills Required

- Relevant senior logistics experience
- Excellent communication and sales skills
- Ability to use digital tools to enhance performances
- Positive attitude and able to see opportunities where others see problems
- Resourceful, proactive and responsible
- Ability to perform under pressure
- Fluency in verbal and written English and a Scandinavian language

We offer competitive remuneration packages, good pension and insurance schemes.

If you have any questions, please contact Kjetil Skjoldal, tel: +47 90 86 54 43.

Send your application and CV by 15th of August to [hr@sea-cargo.no](mailto:hr@sea-cargo.no)

INDUSTRIAL  
SHIPPING

LINER  
SERVICES

AGENCY  
SERVICES

WAREHOUSE  
& TERMINALS

LOGISTICS